

THE ADVISOR ESCAPE PROMOTION
Appendix: Winning Wild Card
September 5, 2024

**PLEASE SEE THE ADVISOR ESCAPE PROMOTION OFFICIAL RULES FOR
DEFINITIONS, QUALIFICATION DETAILS, TERMS AND CONDITIONS AND GENERAL
PROVISIONS.**

WINNING WILD CARD PROMOTION

As outlined in the Official Rules, Active Advisors who participate in the Advisor Escape Promotion and earn the status of Wild Card — but who fall short of the Points needed to qualify for one of the four Resort Stay tiers — will qualify to participate in a draw (the “Wild Card Draw”) under which 20 Wild Card qualifiers will be drawn and awarded the Tier 1 Wild Card Resort Stay.

With the “Winning Wild Card” promotion, Advisors can earn additional chances in the Wild Card Draw. Each Advisor who welcomes new additional team members (beyond the one required for Wild Card qualification) who reach Level 2 by the end of the Escape Qualification Period will receive 1 additional chance in the Wild Card Draw for each new downline Advisor who does so. The Winning Wild Card promotion is retroactive to the beginning of the 2025 Escape Qualification period.

Examples:

Between 12:01am CT on January 8, 2024, and 12:01am CT on January 2, 2025 (the “Qualification Period”), Sue meets the qualifications for the Wild Card tier and Sarah and Ellen join her team. Both Sarah and Ellen reach Level 2 by the end of the qualification period. Sue’s name is entered twice in the Wild Card Draw.

During the qualification period, Beth welcomes four new Advisors to her team. Beth meets the qualifications for the Wild Card tier and three of her new Advisors reach Level 2 by the end of the qualification period. Beth receives three entries in the Wild Card draw.

There is not a limit to the number of new Advisors a Wild Card Achiever can welcome to their team (who reach Level 2 to qualify for additional chances in the draw). However, Advisors who participate in the Winning Wild Card promotion and who subsequently achieve the Sun Riser or higher tier during the remainder of the Qualification Period (as defined in the Advisor Escape Promotion Official Rules) will no longer qualify for the Draw, as they will have qualified to attend the 2025 Escape.

If any Advisor whose name is drawn in the Wild Card Draw declines the Tier 1 Wild Card Resort Stay, a new Advisor will be randomly selected from the pool of Wild Card qualifying Advisors. No Advisor whose name is drawn and who declines the Tier 1 Wild Card Resort Stay shall be eligible for a Cash Surrender Value. Tier 1 Wild Card Resort Stays won during the Wild Card draw at the end of the Qualification Period cannot be gifted.

In the event the potential winner of the Wild Card Express Draw is a Canadian resident, he or she will be required to correctly answer a time-limited mathematical and unaided skill-testing question to be administered in-person to receive the Prize. The skill-testing question for Canada is: what is $20 + 15 \times 10$?

NO PURCHASE OR PAYMENT BY AN ADVISOR IS NECESSARY TO ENTER OR WIN THE DRAW. A PURCHASE WILL NOT IMPROVE AN ADVISOR'S CHANCES OF WINNING THE DRAW.

ANY ADVISOR WHO IS AN AUSTRALIAN RESIDENT AT THE TIME OF THE WILD CARD DRAW, IS NOT ELIGIBLE FOR, AND WILL NOT BE ENTERED INTO, THE WILD CARD DRAW.

Australian residents: Due to Australians' legal ineligibility for the Wild Card Draw, on January 20, 2025, two Australian resident Advisors (who have met the minimum requirements for the Wild Card tier) will be selected based on who has the highest number of Beginner Classes that have been submitted and approved. Each Advisor will be awarded \$500 AUD in CM Credits. If a tiebreaker is required to determine the top two earners of this award, it will be determined by the total AUD Account Balances of the new Advisors added from 12:01am CT January 8, 2024, and the ending Account Balance captured at 12:01am CT January 2, 2025.

The General Provisions stated in the Advisor Escape Promotion Official Rules shall also govern the Winning Wild Card promotion.