

CREATIVE 30/60/90 JOIN CHALLENGE **December 2020**

My Join Date: _____





30/60/90 JOIN CHALLENGE October - December 2020

30/60/90 Join Challenge OCT.- 31 DEC.

What gets measured gets achieved and we're here to help you earn some amazing prizes in your new Advisor journey!

Check your inbox for your welcome email and get set for success with these quick tasks!

| Learn how to apply your \$20 coupon to your first Advisor order! | Log in > My Account > Advisor HQ > My Achievements |
|---|--|
| Join the Advisor Facebook Group. | Search Facebook for CM Australia Advisors and click "Join" to apply |
| Add your photo to your website. | Log in > My Account > Advisor HQ > My Site Settings |
| Set up direct deposit – you're already earning 10% and we pay weekly! | Log in > My Account > Advisor HQ > My Reports > My Account > Direct Deposit Manager |
| Learn about the Advisor plan and set your goals! | Talk to your Upline or email CustomerServiceAU@CreativeMemories.com |

HOW IT WORKS:

- Who qualifies for this program? New Advisors who join 1 Oct.-31 Dec., 2020, qualify for these incentives. Reactivating Advisors do not qualify.
- You will have 30, 60 and 90 days to complete specific goals to qualify for prizes when you reach the next Level of CM's earnings plan.
- If you do not reach Level 2 within 60 days, you can still reach Level 3 in 90 days and get the 90-day prize.
- If you reach Level 3 in 60 days, you will earn both the 60- and 90-day prizes. You do not have to wait to reach for Level 3 after your 60th day!
- Your 90-day deadline starts when you join. For example, if you join 31 Dec., 2020, you will have 90 days from your join date to qualify for the 90-day incentive.

WANT TO EARN ADDITIONAL GIFTS?

It's more fun to work alongside others. When you welcome friends or family to join your team as Advisors between 1 Oct.-31 Dec., 2020, you'll earn a **12x12 Cinnamon Sparkle Album Cover — a \$50 value — FREE**, plus you'll get a \$50 Account Credit with EVERY new team member you welcome!



EARNINGS PLAN

Turn your Passion into Profit

When you join as a Creative Memories Advisor, you'll start earning an income on every album, refill page, tool and supply you sell! If you want to get paid to live what you love... it's easy to become a Creative Memories Advisor and turn your passion into a regular income.

| PROFIT RATE | 12-MO. VOLUME | COMMISSION RATE |
|-------------|---------------------|-----------------|
| 10% | \$0 - \$880 | 2% |
| 25% | \$881 - \$4,000 | 5% |
| 30% | \$4,001 - \$12,000 | 6% |
| 35% | \$12,001 - \$24,000 | 7% |
| 40% | \$24,001+ | 8% |

12-Month Volume values exclude GST. Join fee includes GST.

Earn 10-40% on your personal sales Sign Up Now at CreativeMemoriesAU.com/CM-Advisors JOIN FOR \$65/YEAR & RECEIVE AN INSTANT PRODUCT CREDIT WHEN YOU SIGN UP!

tam 2-8% on

your downline Advisors' sales

| No minimums. | | |
|--------------------------------|--|--|
| No complicated requirements. | | |
| No limit to what you can earn! | | |

Have photos? Have memories? You're qualified. Millions of people have photos and memories they love but no idea what to do with them. If you have an interest in either, you'd make a great Advisor.

It couldn't be simpler. Our plan is based on a 12-month Account Balance. The more you and your customers order over the year, the more you earn. And you can start earning on team sales right away, even with a \$0 balance.

Weekly paydays = happiness. As soon as you become an Advisor, you earn your profit rate (see chart above) on your personal and customer orders. These earnings are paid weekly via direct deposit. Because you're ordering at retail cost on all products (even business enhancers count toward your earnings), your balance grows faster and there's no worry about remitting sales tax.

Want to earn even more? Ask your Advisor about earning \$175 Account Credits and earning on downline Advisors' retail sales (excluding GST).



CREATIVE | EARNINGS PLAN 2020

-BECKIE B.

| | CREATIVE MEMORIES ADVISORS New Company Plan 2014-2020 | CREATIVE MEMORIES CONSULTANTS Former Company Plan 1987-2014 |
|--|---|--|
| Personal discount/profit on sales | Up to 40% based on account balance grows cumulatively over 12 months* | Up to 30% |
| "Rebate" for monthly personal sales | \$175 Account Credits for every \$3,200 in monthly personal volume and/or group volume <i>excludes GST</i> | 3-10% beginning at \$1,300+/month personal volume. One-time promotion bonuses; no ongoing group volume compensation |
| Earnings on first-line team members | 2-8% on full retail even if Advisors have \$0 personal volume available to everyone | 3-12% on 70% of retail equivalent to 2.1-8.4% full retail |
| Minimums to stay active | \$65 annual fee <i>incl. GST</i> | \$600 every 3 months |
| Personal URL for customer online orders | Included | \$10.99/month (\$132/year) |
| Leader requirements to earn on downline and maintain title Unit Leader requirements shown for Creative Memories** | None | 6 active downline Consultants (4 personally recruited) \$900 personal volume every 3 months \$6,000 group volume every 3 months (jumps to \$12,000 after 5 months) |
| Ability to have another "competing" business | Yes | No |
| Type of selling | Any, other than fixed location | Party Plan |
| Earnings payments | Weekly (all profits + earnings on downline) Monthly: Account Credits | Monthly (rebates + earnings on downline) |
| Option to sign up directly to Home Office | Yes though signing under an Advisor you respect and having the support of a team is a great experience*** | No |
| New CM = freedom. -REBECCA Q, | This is what I always wish Creative Memories was! -AMY M. | This new approach is so refreshing. Love it! -LANITA M. |

*When you work to the level you want, you can stay there indefinitely with consistency (balance only starts at zero your first year) **In Creative Memories, Leaders made up 4-5% of the sales field at any given time; Unit Leaders were 70-75% of all Leaders ***It's easy to sign under someone... just click through their link and order the Advisor sign-up